

Titel:

**Sales Manager Germany** Digital printing (M/W/D)

Place of residence:

Germany

Region:

Germany

Reports to:

Sales Director

Company:

Our client is one of the world's leading suppliers of equipment and services to packaging and label manufacturers, in the folding carton, corrugated board and flexible materials industries. For more than 130 years, and over 50 countries, our customer has always been at the forefront of innovation.

Your Tasks:

- You will successfully introduce the Digital Printing to the German market
- You build excitement, enthusiasm and confidence to the customer base
- You will sell equipment to the end user customers, meeting their needs using the Group resources and maximizing market share
- With your experience you will successfully introduce Digital Printing in the German market.
- You are the link between our customers, production, and services
- You can evaluate and understand the needs and expectation of our customers.
- You will present complex technical processes transparently

Your Profile:

- You are customer-oriented, outgoing, dynamic appearance, a team player
- You are also a listener
- You appear self-confident and deliver good negotiating skills
- You have a degree, technical or comparable qualification
- At least three years of experience in the digital printing industry is an advantage
- You speak German on a native level
- You are fluent in written and spoken English and German

Kontakt

KNOX GmbH  
Neuer Wall 71  
20354 Hamburg  
T +49 (0)40 18 05 64 18  
[hr@knox-gmbh.com](mailto:hr@knox-gmbh.com)  
[www.knox-gmbh.com](http://www.knox-gmbh.com)