

**Titel:**

## CENTRAL BUYING MANAGER FIBC'S/PP (M/F)

**Location:**

Netherlands

**Reports to:**

Buying Manager

**Company:**

Our customer is a multinational company offering a broad range of packaging solutions to customers in the fruit and vegetable and the industrial sector. The organisation is an independent family business, established in 1922. It has a staff of nearly 200, and has 22 branches in 18 countries. It also works in close cooperation with partners in 40 other countries.

**Main responsibilities:**

- Develop a suitable range for the relevant product group FIBC's/PP-bags by means of a targeted sourcing strategy and to contribute to the Central Sourcing policy in that capacity.
- Periodically visit your own strategic suppliers and negotiate about the conditions.
- Maintain, encourage and coach your buying team to ensure the sourcing and buying power is used result-led, innovatively, efficiently and to best effect.
- Maintain effective relationships with relevant colleagues
- Continually looking for new or alternative suppliers in order to always have an adequate, competitive supplier's portfolio.
- Maintains a good contact with the country managers and acts in good time where conflicts of interest between group and country level may evolve.
- Accountability in management of an assistant buyer.

**Competencies:**

- Proven higher vocational education level of working and thinking
- Experience in relevant category of management roles with proven leadership responsibility;
- Excellent collaboration skills in an international environment.
- Knowledge of the packaging market and packaging technology;
- Ideally technical knowledge of FIBC's and its applications.
- Ability to buy and win people, empathic
- Willing to regularly travel within Europe
- Good in networking
- Entrepreneurship: A "Yes, can do" and "Customer comes first" attitude.
- Excellent team player who likes to work within a family-like atmosphere.
- Excellent sales (presentation, negotiation) skills.
- Problem-solving and analytical skills.
- Very good in English
- Excellent organizational skills.

**Contact:**

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